SPONSORSHIP OPPORTUNITIES
Creating and Sustaining
Small Farmers and Ranchers

The 7th National Small Farm Conference
September 20-22, 2016 • Virginia Beach Convention Center
Virginia Beach, Virginia

Hosted by Virginia State University's College of Agriculture,
Virginia Cooperative Extension and the U.S. Department of Agriculture

We are pleased to invite you to become a sponsor of the 7th National Small Farm Conference September 20-22, 2016 in Virginia Beach. We are expecting approximately 750 participants including small and beginning farmers and ranchers from across the country, as well as agricultural professionals, including Extension specialists, small farm advisers, land grant university specialists, county educators, community-based organizations, researchers, state agency personnel, foundations, and others from public and private sector organizations with vested interests in small farm programs.

This conference will consist of short courses, oral and poster paper presentations, exhibits, success stories and educational tours in and around Virginia Beach and the Chesapeake Bay.

At the conference, successes in small farm and ranch activities as well as innovative ideas in research, extension and outreach will be shared to strengthen collaboration and partnership among state specialists who are working to ensure that small farmers and ranchers not only survive, but thrive in today's economy. The conference will also serve as a forum to discuss the results of research geared towards addressing challenges facing small farmers and ranchers. Other topics to be addressed include: women and youth in agriculture, farmworkers, immigrants, socially disadvantaged producers, returning veterans and how these groups can access USDA and other programs.

We hope you will choose to partner with us in this important national event.

We have created many ways to be involved to best fit your goals and budget.

FOR MORE INFORMATION CONTACT
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REMITTANCE ONLY
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(804) 524-5873

EVENT DETAILS: www.vsu.edu/nationalsmallfarmconference
Features and benefits for each level of sponsorship include the following:

<table>
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<th>Sponsorship Level</th>
<th>1-Day Access to VIP Lounge or Boardroom</th>
<th>VIP Seating at Welcome Reception</th>
<th>Promotion On Screen at Event Venue</th>
<th>Complimentary Exhibit Space (Variable Size)</th>
<th>Company Logo and Website Link on Mobile App</th>
<th>Company Logo on Digital and Printed Conference Materials</th>
<th>Company information Inserted in Attendee’s Bags</th>
<th>Includes (#) Complimentary Event Registration*</th>
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*Conference registration does not include overnight accommodations. Hotel reservations are available at a conference rate of $96 per night at select hotels.

For sponsors requesting additional registrations, the cost per person is $325 through August 5, 2016 and $400 per person after August 6, 2016. Pre-conference workshops are offered at an additional $25 per person.

Visit [www.vsu.edu/nationalsmallfarmconference](http://www.vsu.edu/nationalsmallfarmconference) for more information.
The 7th National Small Farm Conference

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SPONSOR BENEFIT DETAILS

PREMIERE SPONSOR
($20,000+)
- Hold A Group Meeting During the Conference with One-Day Access to the VIP Lounge (optional private catering available) or the unique “suspended” Boardroom located in the Convention Center Tower.
- VIP Seating at the Conference Welcome Reception
- A 50’x50’ Complimentary Exhibit Space
- Your Company/Organization Logo and Website Link on the Conference Mobile App
- Company Logo on Digital and Printed Conference Materials
- Add your company information to the Attendee’s Bags
- 5 Complimentary Conference Registrations

PLATINUM SPONSOR
($15,000 - $19,999)
- VIP Seating at the Conference Welcome Reception
- A 40’x40’ Complimentary Exhibit Space
- Your Company/Organization Logo and Website Link on the Conference Mobile App
- Company Logo on Digital and Printed Conference Materials
- Add your company information to the Attendee’s Bags
- 4 Complimentary Conference Registrations

GOLD SPONSOR
($10,000 - $14,999)
- A 30’x30’ Complimentary Exhibit Space
- Your Company/Organization Logo and Website Link on the Conference Mobile App
- Company Logo on Digital and Printed Conference Materials
- Add your company information to the Attendee’s Bags
- 3 Complimentary Conference Registrations

SILVER SPONSOR
($5,000 - $9,999)
- A 20’x20’ Complimentary Exhibit Space
- Your Company/Organization Logo and Website Link on the Conference Mobile App
- Company Logo on Digital and Printed Conference Materials
- Add your company information to the Attendee’s Bags
- 2 Complimentary Conference Registrations

BRONZE SPONSOR
($2,500 - $4,999)
- A 10’x10’ Complimentary Exhibit Space
- Company Logo on Digital and Printed Conference Materials
- Add your company information to the Attendee’s Bags
- 1 Complimentary Conference Registration

COPPER SPONSOR
($1,000 - $2,499)
- A 10’x10’ Complimentary Exhibit Space
- Add your company information to the Attendee’s Bags
- 1 Complimentary Conference Registration