# Virginia State University Annual Report on Gifts and Contributions 2017-2018

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A Transformative Experience

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## VIRGINIA STATE UNIVERSITY

"We must remember that intelligence is not enough. Intelligence plus character - that is the goal of true education. The complete education gives one not only power of concentration, but worthy objectives upon which to concentrate."

#### MARTIN LUTHER KING JR.

. . . . .

Alfred W. Harris founded present-day Virginia State University (VSU) in 1882. It was then known as Virginia Normal and College Institute and represented the nation's first fully stateassisted college or university for blacks. Today, only about one-third of VSU's operating budget comes from state funding.

A comprehensive university, VSU is one of two land-grant institutions in the Commonwealth of Virginia. Our mission is to promote and sustain academic programs that integrate instruction, research, and extension/public service in a design most responsive to the needs and endeavors of individuals within our scope of influence.

The University educates over 4,600 students who are majoring in one of 34 undergraduate programs leading to a bachelor's degree and 18 graduate level, master's and doctoral programs.

Ultimately, the University is dedicated to the promotion of knowledgeable, perceptive, and humane citizens – secure in their self-awareness, equipped for personal fulfillment, sensitive to the needs and aspirations of others, and committed to assuming productive roles in an ever-changing global society.

Through community involvement, a challenging academic program, diverse student organizations and exciting extracurricular activities, Virginia State University is Virginia's Opportunity University.



# **VIRGINIA STATE UNIVERSITY ANNUAL REPORT ON GIFTS AND CONTRIBUTIONS**

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## MESSAGE FROM THE PRESIDEN

#### MAKOLA M. ABDULLAH, PH.D. PRESIDENT

Dear VSU Investors and Friends,

We are pleased to share our Fiscal Year 2018 Annual Report on Gifts and Contributions. Through your investments during the 2017-2018 fiscal year, we raised \$3,107,155.28 from 2,833 donors. This amount represents an increase of 25 percent over the total dollars raised and more than 600 additional donors compared to the previous fiscal year. In fact, this is the highest amount raised over the last four fiscal years!

As a way to recognize your contributions to Virginia State University (VSU), we have included a donor honor roll which recognizes every donor, highlighting our Powell Society and 1882 Society members. This report also includes a list of scholarship funds awarded or contributions received during the fiscal year from both VSU and VSU Foundation. This is our way of celebrating every gift no matter how large or small.

Your investment ensures that VSU continues to provide access and opportunity for students who seek to advance their education. With your continued support, VSU can provide a transformative experience that will uplift and propel our students to be the next generation of leaders and world changers. On behalf of the faculty, staff and students, thank you for your investment in VSU.

Hail State! Hail State! Hail! Hail! Hail!

Sincerely,

Makola M. Abdullah, Ph.D. President

## **BOARD OF VISITORS 2017-2018**

. . .

Mr. Harry Black, '85 Rector

Mr. Huron Winstead, '89 Vice Rector

Mrs. Thursa Crittenden Secretary

Mrs. Pamela Currey Board Member

Dr. Daryl Dance, '57 Board Member

Mr. Michael Flemming Board Member

Mr. Charlie W. Hill, '66 Board Member

Dr. Alma C. Hobbs Board Member Mrs. Jennifer Hunter Board Member

Mr. Paul Koonce Board Member

Mr. Xavier Richardson Board Member

Mr. Glenn Sessoms, '76 Board Member

Mr. James J. L. Stegmaier Board Member

Mr. Wayne Turnage Board Member

Mr. Gregory Whirley, '74 Board Member

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#### STUDENT AND FACULTY REPRESENTATIVES

Dr. James Norman Faculty Representative

Mr. Cody Mitchell, '18 Student Representative



## **MESSAGE FROM THE /IRGINIA STATE UNIVERSITY** FOUNDATION

#### BEVERLY L. EVERSON-JONES CHAIR

Greetings,

On behalf of the Board of Trustees and staff of the Virginia State University Foundation, it is a pleasure to express our appreciation for your continued support. It is because of your commitment and dedication to this great institution, many VSU students will experience an opportunity of a lifetime.

Since 1882, the University has been a leader in providing quality education and has prepared thousands of graduates to excel across countless professions. The Virginia State University Foundation serves as an affiliated organization with a mission of assisting the University through financial support and financial management services. In collaboration with the University leadership, the Foundation is positioned to help steward resources with sole intent of supporting the priorities of Virginia State University.

During fiscal year 2018, friends and alumni of Virginia State University provided more than \$3 million of financial support. An important metric is the tremendous number of alumni who participated in giving and laying a foundation for record-breaking support in fiscal 2019. As the cost of a college education continues to rise, the role of alumni and friends of the University in philanthropic support is increasingly important. Again, thank you for leading the way for scholarships and other support for our students.

Lastly, congratulations to Virginia State University and President Abdullah along with entire Trojan family on being named the HBCU of the Year for 2018! The impact of your collective support of Virginia State University is significant and will help Virginia State University continue to reach to new heights. Again, thank you for your dedication, stewardship and generosity.

In Trojan Spirit,

Buerly L. Everson-Jones

Beverly L. Everson-Jones, '82 Chair, Virginia State University Foundation

# **VSU FOUNDATION BOARD OF TRUSTEES 2017-2018**

Mrs. Beverly Everson-Jones, '82 *Chair* 

Mr. Emmett Smith Jr., '76 Vice Chair

Mr. Samuel R. Rhue Sr., '76 Treasurer

Mr. Paul F. Garner, '73 Secretary

Dr. Robert L. Turner, Jr. *Executive Director* 

CAPT (Ret.) William E. Bailey, '60 Board Member

COL (Ret.) Earnest A. Bazemore, '85 *Board Member* 

Mr. Harrison Bonner III, '76 Board Member

Mr. Frasier W. Brickhouse, II Board Member

Mr. Wilbert J. Briggs Sr., '62 Board Member

Mr. Hank Coleman Board Member

Mr. Willis Gay, '63 Board Member

Mr. Dante Jackson, '01 Board Member

Mr. Frank Jones, '66 Board Member

Dr. Valarie Abbott Jones, '70 Board Member

Dr. Nardos King, '87 Board Member

LTC (Ret.) Irene F. Logan, '75 Board Member

Mrs. Brenda Stith Finch, '71 Board Member

Others:

Makola M. Abdullah, Ph.D. President

Mr. Kevin Davenport *VP for Finance* 

Mr. Franklin Johnson Jr., '04 President, VSUAA

Ms. Reshunda Mahone VP for Institutional Advancement

Mr. Xavier Richardson VSU Board of Visitors

# **VIRGINIA STATE UNIVERSITY BUDGET**

Fiscal Year 2018

## 2017- 2018 BUDGET PLAN

	\$ 34,710,033
Total General Funds	\$ 34,710,033
	\$ 35,610,81
	262,99
	887,040
	1,190,000
	773,577
Total Non-General Funds	\$ 38,724,419
Total Educational & General	\$ 73,434,452
	\$ 42,621,743
	28,447,617
	8,615,565
	2,525,625
	10,959,684
Total Revenue	\$ 166,604,686
	\$ 38,030,310
	1,337,375
	42,084
	4,808,622
	4,247,051
	12,952,285
	5,020,598
Total Educational & General	\$ 66,438,325
	\$ 42,621,743
	28,447,617
	15,611,692
	2,525,625
	10,959,684
Total Expenditures	\$ 166,604,686
	Total Educational & General Total Revenue Total Educational & General

Revenue Over/Under Expenditures

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# **VIRGINIA STATE UNIVERSITY ENDOWMENT SUMMARY**

Portfolio Return {%} - Net of Fees

Mark	June 30, 2018 et Value (millions)	1 YEAR	3 YEAR	5 YEAR
Spider Management (VSU Non-Title III)	\$19.8	8.06%	5%	7.13%
Graystone Consulting (VSU Title III Portfolio)	\$18.6	7.44%	N/A*	N/A
U.S. Trust – VSU Foundation	\$16.1	7.45%	4.98%	6.77%
Total Endowed Fund	\$54.5			

\* Graystone has earned 11.74% return since its inception date of 02/09/2016

# **VIRGINIA STATE UNIVERSITY FOUNDATION STATEMENTS OF ACTIVITIES**

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### JUNE 30, 2018 AND 2017

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			2018							2017				
	999		emporarily	P	ermanently	2			1	Temporarily		anently		
~ / / / / / / / / / / / / / /	restricted		Restricted	2	Restricted		Total	Unrestricted		Restricted	Res	stricted	2	Total
SUPPORT, REVENUE AND OTHER CHAN		1												
Contributions \$	16,350	\$	1,541,882	\$	797,951	\$	2,356,183	\$ 42,639	\$	1,205,671	\$	720,239	\$	1,968,549
Interest and dividends	35,929		295,587	2			331,516	36,260	1	252,661	11		9	288,921
Net unrealized and realized						0							2	
gains on investments	66,565		843,561				910,126	130,335		1,186,430	11		1	1,316,765
Net assets released from restrictions	1,272,346		(1,224,563)		(47,783)			1,825,239		(1,825,239)				
Net asset transfers	(118,964)		(30,226)	0	149,190									
Pledge revenue	26,279		76,961		103,240		1111							1997
Total support, revenue and other changes	1,272,226		1,452,520		976,319		3,701,065	2,034,473		819,523		720,239		3,574,235
EXPENSES														
Program services:														
Transfers to University	116,944						116,944	33,507						33,507
Scholarships and awards	709,263						709,263	529,249						529,249
Athletics	221,486						221,486	485,415						485,415
Departmental purposes	7,640						7,640	6,833						6,833
Programs	190,916						190,916	434,620						434,620
Alumni affairs	103,587						103,587	48,366						48,366
Trojan Band	64,657						64,657	22,173						22,173
Agricultural alumni	13,431						13,431	28,771						28,771
VSU President's salary supplement	20,000		1115				20,000	10,000						10,000
Total program services	1,447,924						1,447,924	1,598,934						1,598,934
MANAGEMENT AND GENERAL														1999
President's discretionary							159,988							159,988
Professional fees	101,462						101,462	113,300						113,300
VSU facility fee	40,000	-					40,000	40,000						40,000
Investment service	79,200						79,200	78,480						78,480
Bad debt - due from related party	34,973						34,973	587,292						587,292
Special events expense								400						400
Other	2,326						2,326	2,376						2,376
Travel	98						98	2,032						2,032
Insurance	15,982						15,982	15,189						15,189
Office supplies	749	$\sim$					749	5,771						5,771
Total management and general	274,790		144		1999		274,790	1,004,828		9999		199		1,004,828
Total expenses	1,722,714	1	1990		111		1,722,714	2,603,762		1111		11	-	2,603,762
Change in net assets	(450,488)	10	1,452,520		976,319		1,978,351	(569,289)		819,523		720,239		970,473
Net assets, beginning of year	911,141		3,982,020	1	11,712,901	-	16,606,062	1,480,430		3,162,497		992,662		15,635,589
Net assets, end of year \$	460,653	\$	5,434,540	\$	12,689,220	\$	18,584,413	\$ 911,141	\$	3,982,020	\$ 1	1,712,901	\$	16,606,062

September 2018 Facilities, Finance and Audit Committee Division of Finance

# **VIRGINIA STATE UNIVERSITY FOUNDATION BALANCE SHEET**

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#### As of June 30, 2018

ASSETS	2018	2017
Current Assets		
Cash & cash equivalents	\$2,526,319.00	\$2,597,593.00
Pledges receivable - current	\$27,500	
Total Current Assets	\$2,553,819.00	\$2,597,593.00
Other Assets		
Investments	\$15,997,559.00	\$14,193,235.00
Pledges receivable - current	\$75,740.00	
Investments in real property	\$27,000.00	\$27,000.00
Due from related party	\$23,524.00	
Total Other Assets	\$16,123,823.00	\$14,220,235.00
	\$18,677,642.00	\$16,817,828.00
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$3,262.00	\$8,247.00
Due to related party	\$89,967.00	\$203,519.00
Total Current Liabilities	\$93,229.00	\$211,766.00
Net Assets		
Unrestricted		
Undesignated	(\$769,473.00)	\$312,403.00
Board Designated Endowments	\$1,230,126.00	\$1,223,544.00
Total Unrestricted net assets (deficit)	\$460,653.00	\$911,141.00
Temporarily Restricted	\$5,434,540.00	\$3,982,020.00
Permanently Restricted	\$12,689,220.00	\$11,712,901.00
Total Net Assets	\$18,584,413.00	\$16,606,062.00
	\$18,677,642.00	\$16,817,828.00



## THE IDEAL VSU EMPLOYEE

#### **Dr. Linda Person**

The Ideal Team Player, written by leadership development guru Patrick Lencioni, is a book that details how to recognize and cultivate three essential virtues of an employee. Hungry, humble and smart, respectively, refers to an employee's self-motivation and diligence; willingness to think of themselves less, and interpersonal appropriateness and awareness. There are more than 800 outstanding and diverse Virginia State University employees; all of them exhibit at least one virtue, while dozens embody all three. Of those who also make financial investments in the University, many were identified. For this edition of the annual report, we highlight Dr. Linda Person, chair of the Health, Physical Education, Recreation and Dance department (HPERD).

Dr. Linda Person, '75 is a 27-year campus veteran—working as a professor, women's tennis coach and, for the past six years, department chair. In the spirit of embodying hungry, humble and smart, Dr. Person shared her greatest success as a VSU employee, her philosophy on building relationships and her thoughts on empowering her subordinates and students to lead:

#### Greatest successes as chair, professor and tennis coach at VSU:

As chair, I am very excited about the opportunity to bring about an awareness of the new trends in health, physical education and sport management fields. Over the past five years, the department has grown with more students and new career interests. It is hoped (in the development process) that we will have a new major in Sport Management and a major in Public Health. My coaching career at VSU has been my greatest achievement during my 33 years as a coach. My 2008 tennis team made history and won the first tennis championship for VSU. Teams under my leadership won eight divisional championships and appeared in four finals in the CIAA championships. I was named "CIAA Coach of the Year" seven times.

#### Her philosophy on building relationships and working with others across campus:

I recall the old saying, "treat others as you want to be treated." As a child, I was taught to be kind to people and understand that all people desire to be loved, wanted and needed, but I rarely smiled. When I became a college student, my roommate smiled all the time. I observed her natural ability to attract people, coax smiles and spur communication from strangers. I began to smile too, and it made a difference in how people received me. This behavior has been a part of my daily work habits throughout my entire professional career. Smiles break down barriers and opens doors for kindness and trustworthiness. It is a great way to begin building on relationships and new friendships.

#### Her thoughts on elevating/empowering subordinates and students to lead:

You get so much more out of employees when they are happy, and enjoy working and spending time with one another. Also, they want to feel that they are contributing to the common good and growth of the program; one way to do this is to involve them in the development process. Also, it is important to recognize each and every individual regardless of their level of responsibility because people need to feel valued. Lastly, everyone has a special strength, but it is up to the leader to get to know each person and discern their strengths. I try to delegate responsibility according to the strength of that person and the task to accomplish, and I believe that this will build extrinsic motivation and encourage above average performance (and higher) in all individuals. This road has not been easy for me and I certainly have learned from my mistakes. I continue to embrace the learning process as it is a constant process.

# **POINTS OF PRIDE**

#### **GRANTS/RESEARCH**

• The University received an additional \$1.76 million from the Wallace Foundation to continue the transformative work on the national based University Principal Preparation Initiative.

• Virginia State University joins a program under Verizon Innovative Learning, the education initiative of the Verizon Foundation, to offer minority males from middle schools in Petersburg, Hopewell and Dinwiddie summer intensive courses in science, technology, engineering and math (STEM).

#### NOTEWORTHY

- The University received its fourth consecutive Tree Campus USA Award.
   VSU was recognized by the Arbor Day Foundation for its commitment to campus forestry management and environmental stewardship.
- Trojans Wynton Smith and Giovaunni Gee-Miles won first place at the Emerging Researchers National Conference in Washington, D.C.
- The Council on International Educational Exchange (CIEE) in partnership with the Penn Center for Minority Serving Institutions (CMSI) has awarded two VSU students a Global Fellows scholarship to fund their participation in a four-week creditbearing education abroad program in Europe during summer 2018. Myia Jones, a junior business marketing major from Chesapeake, Virginia, will study at the CIEE Global Institute in Berlin, Germany. Ke-ana Williams, a junior mass communications major from Alexandria, Virginia, will study at the CIEE Global Institute in London, England.

The scholarship provides an opportunity for student leaders to gain global perspectives through cultural immersion experiences. Upon completion of their program abroad, the students will be expected to serve as study abroad ambassadors on campus and help facilitate workshops/sessions where they will share their study abroad experience with their peers.

 The National Association for Communication Excellence in Agriculture, Natural Resources, and Life and Human Sciences (ACE) awarded the VSU Extension Marketing & Communications Department four awards for their work last year (2017).

The department received a gold award in the Print Ad Category for an unprecedented ad that represented both Virginia Tech and VSU in Virginia Agriculture Magazine. In the Info Technology/Technology Education Category, the department received a silver award for a WebEx photography presentation it created and delivered at last year's virtual Virginia Cooperative Extension Winter Conference. A silver award was also received in the **Diversity/Publications for Diverse Audiences** Category for the 2017 Spring/Summer issue of Connection Magazine. Additionally, another silver award was received in the Diversity/Electronic Media and Audio for Targeted Audiences Category for the 2017 Small Farmer of the Year video.

- Keyashia Willis, a junior biology major was elected to serve on the Board of Directors of the National Collegiate Honors Council (NCHC) for 2018. NCHC is the largest membership organization supporting honors education in the United States. Keyashia is the first student from VSU to be elected to the NCHC Board of Directors.
- Emmy award-winning director and producer Jesse Vaughan, who serves as the creative director of Advance Creative Service Group at VSU, was inducted into the Virginia Communications Hall of Fame.

#### ATHLETICS

- The Men's Indoor Track and Field were crowned Co-CIAA Champions.
- Head Men's Basketball Coach Lonnie Blow, Jr. was the 2018 Central Intercollegiate Athletics Association Coach of the Year.
- The men's basketball team made an appearance in the 2018 NCAA DII Men's Basketball Atlantic Region Tournament. The Trojans also hosted the Atlantic Regional tournament for the first time in school history due to the Trojans securing the No. 1 ranking in the Atlantic Region.
- The women's tennis team (11-4, 8-3 CIAA, 6-0 North) claimed the CIAA Northern Division title for the regular season.



## **VSU FUND ACKNOWLEDGEMENT**

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On behalf of the faculty, staff, and students at Virginia State University, we are grateful for the many donors who establish and support the various funds which allow the University to achieve our mission. Whether it is an endowed scholarship, a restricted scholarship, or financial resources to support academic programs, each contribution makes an impact. Below is a comprehensive listing of all active funds which promote VSU Excellence.

Class of 1965 Endowed Scholarship Fund

Class of 1966 Endowed Scholarship Fund

Class of 1967 Endowed Scholarship Fund

Class of 1968 Endowed Scholarship Fund

Class of 1969 Endowed Scholarship Fund

Accounting Endowment Fund Adrienne P. Whitaker & Christine E. Marshall-Thomas Endowed AgFirst Farm Credit Bank Scholarship Fund Agriculture Alumni Endowed Fund Agriculture Alumni Operating Fund Agriculture Research Station Industrial Hemp Field Fund Agriculture Research Station Student Assistance Fund Agriculture Student Council General Support Fund Agronomic Evaluation of Azomite AKA - Alpha Epsilon Alumni Endowed Scholarship Fund Alfred W. Harris VSUAA Tuition Assistance Fund Almar I. Jones General Scholarship Fund Alonzo E, Short, Jr, Endowed Scholarship Fund Altria Peer Mentoring Program Fund Altria's School of Engineering, Science & Technology Scholar Angela L. Avant, CPA Endowed Fund Annase Wilks Hill Minerva Circle Endowed Fund Annie B. Willis & Jordan Willis Endowed Scholarship Fund Annual Fund Arnetta Thompson Jones Endowed Scholarship Fund Augusta Jefferson Bland Endowed Scholarship Fund Baccalaureate Social Work Program Support Fund Bachelor of Social Work General Scholarship Fund Bailey Family Legacy Endowed Scholarship Fund Band General Fund Barbara Steverson & Spencer Timm Marching Band Endowed Fund **Baseball Activities Fund** Basketball Activity Fund Bell Atlantic VA Endowed Scholarship Fund Benard W Parker Biology Scholarship Fund Brenda Stith-Finch Endowed Scholarship Fund Brian Daryl Jones Endowed Scholarship Fund Brown-Briley Scholarship Fund Calvin R. Swinson Endowed Scholarship Fund Capital Campaign Fund - Deferred Giving Carl Zeiss Optical Fund Carol & Edward Mazur Accounting Endowed Scholarship Fund Catherine McGuire Harris Memorial Endowed Scholarship Fund Chesterfield Chapter VSUAA Endowed Scholarship Fund Chesterfield County Farm Bureau Scholarship Fund Chesterfield County Scholarship Fund **CIAA** General Scholarship City of Colonial Heights Presidential/Provost Scholarship Clack/Maffett Family Scholarship Fund Class of 1945 Endowed Scholarship Fund Class of 1947 Endowed Scholarship Fund Class of 1948 Endowed Scholarship Fund Class of 1951 Endowed Scholarship Fund Class of 1952 Endowed Scholarship Fund Class of 1953 Endowed Scholarship Fund Class of 1955 Endowed Scholarship Fund Class of 1956 Endowed Scholarship Fund Class of 1957 Endowed Scholarship Fund Class of 1958 Endowed Scholarship Fund Class of 1959 Endowed Scholarship Fund

Class of 1970 Endowed Scholarship Fund Class of 1971 Endowed Scholarship Fund Class of 1972 Endowed Scholarship Fund Class of 1973 Endowed Scholarship Fund Class of 1975 Endowed Scholarship Fund Class of 1976 Endowed Scholarship Fund Class of 1978 Endowed Scholarship Fund Class of 1980 Endowed Scholarship Fund Class of 1994 Endowed Scholarship Fund Claude Allen Wood, LTC U.S. Army (Ret) Endowment Fund Clementine B. Everette & Germin F. Cooper Endowed Fund Clinton A. Freeman and Carole M. Freeman Scholar Athlete Fund Clinton W. Green Endowed Scholarship Fund College of Agriculture "43,560 Project" General Support Fund College of Agriculture Fund College of Education General Support Fund College of Graduate Studies Fund Commonwealth Architects Sch. for Engineering & Technology Commonwealth of Virginia Campaign Operating Fund Community Foundation Presidential Scholarship Community Pride's Food Stores Scholarship Award Fund Connie W. & Darrell G. Smith Endowed Scholarship Fund Curtis C. Duke Accounting Endowed Scholarship Fund Daniel C. Fritz Excellence Scholarship Fund Daryl Cumber Dance Educational Travel Fund David M. Smith Memorial Scholarship Endowed Fund Della Bannister Endowed Scholarship Fund Delores H. & Frankie Jones Endowed Scholarship Fund Delta Sigma Theta Sorority, Inc. Alpha Eta Chapter Spring 92 Department of Biology Operating and Activity Fund Dept. of Health, PE, Recreation, Dance/Sport Management Fund Division of Student Affairs General Support Fund Dominion: Training Future Environmental Professionals Dominion: VSU Urban Farm Project Dora Spriggs Halton Endowed Scholarship Fund Dr. Albert L. Guy Endowed Scholarship Fund Dr. Albert W. Thweatt, Sr. Endowed Scholarship Fund Dr. Arnold Westbrook Endowed Scholarship Fund Dr. Bernard R. Woodson, Jr. Science Scholarship Fund Dr. Billy Taylor Kappa Alpha Psi Endowment Fund Dr. Everette L. Duke & Ruth W. Duke Endowed Scholarship Fund Dr. Frances J. Lane Endowed Scholarship Fund Dr. Garnett Lloyd & Janice Mack Scholarship Fund Dr. George H. Bennett Endowed Fund Dr. George H. Bennett Operating Fund Dr. Harold D. and Carol L. Jones III Endowed Scholarship Dr. Hugo A. Owens Sr. and Helen W. Owens Endowed Scholarship Dr. Muriel A. Hawkins Dual Enrollment Book Scholarship Fund Dr. Rana P. Singh Scholarship Fund Dr. Rayford Harris & Dr. William Reed Endowed Scholarship Dr. Roland Delano Rinsland Endowed Scholarship Fund Dr. Sagar Bakhshi Endowed Scholarship Fund Dr. Valerie K, Brown, CPA Endowed Scholarship Fund Dr. Virgie M. Binford Scholarship Fund Dr. VyKuntapathi Thota Honors Scholarship Fund

Dr. William Harvey & Norma B. Harvey Endowed Scholarship Early Reese Endowed Fund Edgar A. Toppin Fund Endowed Fund Electronics Engineering & Technology Fund Elis Olsson Endowed Scholarship Fund Elisia & Eddie N. Moore, Jr. Endowed Scholarship Fund **Emerging Leaders Fund** Emma Olds Brooks Endowed Scholarship Fund Erika & John R. Davis Jr. Endowed Scholarship Fund **Everson Student Development Fund** Fay J. & Freddie W. Nicholas, Sr. Endowed Scholarship Fund Fayetteville Area Alumni Chapter (VSUAA) Scholarship Fund Finney-McDaniel Scholarship Loan Fund First Baptist Church of Hampton Endowed Scholarship Fund Florence L. & Samuel R. Rhue, Sr. Endowed Scholarship Fund Foster & Ruth Miles Endowed Scholarship Fund Frank Mingo Memorial Scholarship Fund Frasier Brickhouse Accounting Endowed Fund Frasier W. Brickhouse, Sr. Legacy Fund Friends of VSU Scholarship and Program Support Fund George Lewis Xavier Cowling and Dorothy Memorial Scholarship GMAC Financial Services Book Scholarship Endowed Fund Hattierene J. Brickhouse Endowed Scholarship Fund Headliner Endowed Fund HILAAL Temple #229 Scholarship Fund Hilton Worldwide - Hotel & Hospitality Management Scholarship Fund Hospitality Management Scholarship Fund The lota Phi Theta Endowed Scholarship Fund International Student Scholarship Fund Investment Opportunity Fund Iris & Herman Bulls Endowed Scholarship Fund J. Binford Walford Scholarship Fund James & Marietta Cephas Endowed Scholarship Fund James E. & Wilma G. Hunter Endowed Scholarship Fund James H. & Sandra L. Starkey Endowed Scholarship Fund Jean W. Cunningham - School of Business Scholarship Jean Wooden Cunningham General Endowed Scholarship Fund Jimmie L. & Barbara R. Steverson Marching Band Scholarship Joan & Julian Marsh General Student Support Fund John & Rosa H. Organ Endowed Scholarship Fund John B. Harris, Sr. Endowed Scholarship Fund John C. & Burnadine W. Taylor Endowed Scholarship Fund Johnie F. Walton Endowed Scholarship Fund Johnston Memorial Library Fund Jona W.H. Mckee, '76 Endowed Scholarship Fund Jordan Cleaves Memorial Scholarship Fund Joseph M. Epps Memorial Scholarship Fund Joy Hickman Prize for Outstanding Service Kevin & Deitra Jennings Endowed Scholarship Fund Kevin & Deitra Jennings Scholarship Fund Kevin & LaTanja (Evans) '89 Davenport Endowed Scholarship Kianna Rodrigues Endowed Scholarship Fund Kimberly L Martin Foundation Book Scholarship Fund Ladies in Red Endowed Scholarship Fund Ladies in Red Scholarship Fund Languages & Literature General Support Fund Lanita R. Thweatt Endowed Scholarship Fund Lawyer's Title Insurance Corporation Endowed Scholarship Fun Lockheed Martin Engineering & Computer Science Design/Supply Lottie P. & Earnest J. Edwards Endowed Scholarship Fund

Class of 1960 Endowed Scholarship Fund

Class of 1961 Endowed Scholarship Fund Class of 1962 Endowed Scholarship Fund

Class of 1963 Endowed Scholarship Fund

Class of 1964 Endowed Scholarship Fund

## VSU FUND ACKNOWLEDGEMENT

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Words cannot express our gratitude to all donors to Virginia State University. This list includes funds with contributions received this fiscal year and scholarships awarded during the 2017-2018 academic year. Every effort and attention to detail was paid to ensure the accuracy of this list. Please forgive any omission from this list. If there is an oversight in the list, please contact the Office of Institutional Advancement at (804) 524-5045 or giving@vsu.edu.

As of June 30, 2018

## **VERIZON INNOVATIVE LEARNING PROGRAM AT VSU**

Thanks to a \$300,000 grant from the Verizon Foundation, Virginia State University hosted an education initiative this summer that offered intensive STEM courses to minority males from middle schools in Petersburg, Hopewell, Dinwiddie and surrounding areas. Launched in 2015, the Verizon Innovative Learning program works with Historically Black Colleges and Universities and Hispanic Serving Institutions to prepare minority male students in middle school for the STEM careers of the future. The program provides free technology, free access and innovative curricula to these under-resourced students who may be impacted by the digital divide.

Students participating in the program are invited to university and college campuses for summer courses that provide entrepreneurship training, hands-on learning experiences in next-gen technologies like robotics, augmented reality, and 3D printing, and access to college-aged mentors. Following the summer courses, students are invited back to the universities for monthly STEM education courses and mentoring. More than 1,400 students have participated in the Verizon Innovative Learning program to date. Results from the 2016-2017 school year show that 91 percent of student participants demonstrated an increased ability in science and 90 percent had an increased ability in math.

Health

REST HANDSHAKE

VSU served 70 students, and joined 24 HBCUs and HSIs nationwide for this initiative. The University also won the social media contest for two of the three weeks of the program-- winners were selected based on volume and quality of post, as well as authenticity in the depiction of programming.

"Virginia State University was built on a rich tradition of service and the ideals of passion and perseverance to make a difference," said President Makola M. Abdullah, Ph.D. "We thank Verizon for establishing this Verizon Innovative Learning program which addresses the shortage of minority males in the STEM fields. Together, we will have the power to change the lives of countless individuals who will be successful in making a difference in not only their lives but also in our communities."

Three Virginia State University graduates served as instructors for the program. The lead mentor and logistics coordinator graduated from the Professional Education program in May 2018.

## **TOP FACULTY & STAFF DONORS**

During fiscal year 2018, the faculty and staff at Virginia State University gave more than \$87,000 in support of students and academic programming. Of the non-administrative faculty and staff, the top three contributors were Dr. Krishan Agrawal (center), professor of mathematics; Dr. Sandra Evans (right), director of The First Year Experience program, and Mrs. Deborah Mallory (left), compliance director for athletics.

Dr. Agrawal's gifts have supported various endowed scholarships which provide financial support to students majoring in mathematics. "Simply stated, I give to VSU to inspire future generations to give back and support deserving VSU students."

Dr. Evans' gift supports the Billy Taylor Endowed Scholarship Fund and the VSU Athletic Boosters. "My reason for giving is best answered with a quote from Nelson Mandela 'What counts in life is not the mere fact that we have lived. It is what difference we have made to the lives of others that will determine the significance of the life we lead.' I want my legacy to be one of compassion, positivity and assisting those in need in order that they may reach their life dreams and destiny."

Mrs. Mallory's gift supports Athletics. "I came to VSU in 1997 and former President Eddie N. Moore, Jr. asked employees to join the President's Club, so I did. Some time later, Peggy Davis, the director of athletics started the Athletic Club and asked for 1,000 people to step up and give \$1,000, so I did. When I look back over the years, the reason for me doing what I do is to help the students of VSU to have a better opportunity than I had. If people don't make the sacrifice to provide funds for scholarships, then how would students such as my daughter have an opportunity to receive a scholarship? For me, it is all about helping students get the education they need, and if I have to make a sacrifice then that is what I am going to do."



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# THE VASSAR W. HURT MEMORIAL SCHOLARSHIP

*Ist Lt. Vassar W. Hurt III*, '68, a Health and Physical Education major and ROTC cadet, was commissioned in July of the same year. Shortly after graduation, Hurt was deployed to serve in Vietnam and later killed in action in 1970. Hurt was inducted into the Virginia State University ROTC Hall of Fame in 1997. His friends and fellow alumni are committed to keeping his memory alive by helping ROTC students each year through the Vassar W. Hurt Memorial Scholarship Fund.

Established in 1990, the scholarship awards full in-state tuition to a VSU ROTC sophomore, junior or senior. To date, the fund has awarded approximately \$82,945 in scholarships to 47 cadets.

"As a fifth year ROTC senior I was not prepared financially for my final semester at VSU. My professor of military science recommended I apply for the first annual Vassar Hurt Scholarship, and I was humbled and blessed not only with financial support but, I received mentors for life." William Thigpen

To learn more about the Vassar W. Hurt Memorial Scholarship Fund, please visit *www.vassarhurt.com*.

# THE FRIENDS OF VSU

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The Friends of VSU's mission is to raise money for Virginia State University Athletics, the Trojan Explosion Marching Band, and the Hospitality Management department through events and member gifts. Founded in 2015, the group has raised more than \$115k toward scholarships and recruitment efforts.

Most recently, proceeds from the group's annual Roundup at the Ranch fundraiser established the Robert W. and Dorothy L. Edmonds Endowed Scholarship. This scholarship provides awards to a VSU sophomore, junior or senior residing in Virginia or Washington D.C.

To learn how to invest in the Friends of VSU's efforts, please visit *www.fovsu.org*.



# **FISCAL YEAR 2018 FUNDRAISING REPORT**

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X		Fiscal Y	ear 2018	Fiscal Year
	Goal	\$3,000	0,000.00	
	Total Dollars	\$3,10	7,155.28	\$2,479,24
	Total Donors		2,833	2
Alumni 201	18 Donors - 1,8	48 (6.3%)	Raised - \$1,2	22,302.62
201			Raised - \$1,1	01,499.40
	(Alumini I	Participation)		
Alumni	2018 Donors - 23	Raised - \$	74,584.73	
Association	2017 Donors - 24		81,203.82	
Faculty & Staff201 201		Raised - \$87 Raised - \$57	and the second se	
Corporations.		170		
Corporations, Foundations 8			aised - \$1,30	
	<		aised - \$1,30 aised - \$925,	

VA~19,314

# **VSU Alumni Statistics**

Alumni on Record: **34,946** Alumni with Contact Information: **31,603** 





Largest Classes: 2011 – 1,071 2012 – 1,017 2015 – 1,001 **Distribution:** Alumni in all states except Wyoming

Data as of June 30, 2018



# **2017: A YEAR OF EXCELLENCE**

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A glimpse of what makes VSU an institution of excellence



## **EVENING SONG**

BY ALSTON WATER BURLEIGH 1930

Far above the Appomattox, On its lofty hill, Stands the school we love so dearly, And we always will. Through the years may come between us, Still what'ere our fate, We will keep thy song before us, Hail Virginia State.

Keep our aim and purpose steadfast Thru the darkest night, Lead us on to full achievement, By thy guiding light; Then when we fulfill our mission, Be it small or great, We will sing thy praise forever, Hail Virginia State.

### Refrain

Carry me back to Alma Mater. Life's sweetest song we will sing to our Mother, Hail to Virginia State, our home forever more.

## **A DONOR BILL OF RIGHTS**

**PHILANTHROPY** is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.

П.

To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgement in its stewardship responsibilities.

To have access to the organization's most recent financial statements.

### IV.

To be assured their gifts will be used for the purposes for which they were given.

#### V

To receive appropriate acknowledgement and recognition.

### V

To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.

#### VII.

To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.

### VIII.

To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.

## IX.

To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.

## X

To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

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# Virginia State University Annual Report on Gifts and Contributions 2017-2018



A Transformative Experience